

Stock Maintenance and Invoice Generation (SMIG)

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Nowadays we all know technology drives our business. In this digital era, SMIG, a cloud-based technological buster, can make you, the business owners, more statistical, efficient, and convenient, so that you can focus solely on your business growth while the system supports the rest of the aspects.

With SMIG, you can set up new products, create new customer records, generate quotes, manage invoices, and download or extract business reports anytime, anywhere. SMIG is a software application designed to maintain product stock and generate invoices seamlessly.

Getting started with SMIG is very simple. You can set up products in less than a minute and get started with invoicing even faster. It simplifies back-office operations and features a dual-authorization-based login concept, which greatly enhances security.

Advantages for Business

- **Cloud-Based Web Application:** Accessible from anywhere in the world.
- **Customization:** It can be converted to the own website of the organization.
- **Multi-User Interface:** Simultaneously 'n' number of users can access and work on this application.
- **Enhanced Back-Office Operations:** Features like a product price calculator, stock maintenance, and GST reporting reduce manual labor and achieve customer satisfaction.
- **Business Monitoring:** Monitor business transactions anytime, anywhere.
- **Data-Driven Decisions:** Extract various reports like customer due reports, GST reports, TAX reports, current product reports, etc. By analyzing this data, businesses can understand their current situation/status and take decisions to grow further.
- **Data Security:** Securing organization data including product, customer, and sales data.

Key Features

- **Cloud Based Application** — Deployed in AWS cloud, ensuring 24/7 global accessibility. It is a very lightweight application that can be accessed smoothly even when your internet data speed is low.
- **Device Independent** — SMIG application can be accessed from desktop, laptop, tablet, mobile, etc., wherever Google Chrome is installed.
- **Dual Authorization Based Login** — To login to the application, the system has the ability to send an OTP to the linked user's email as well as their phone.
- **Multi User Operation and Audit** — Multiple users can access the application simultaneously, and the system maintains comprehensive audits of all actions (who has done what).
- **Multi Language Supported** — If a user wants to view the application in Bengali or other regional languages, the system can dynamically adjust.
- **New Product Configuration** — Allows seamless entry of product information. Attributes captured include product name, HSN code, provider, brand name, units, and various price attributes like MRP, base price, carrying cost, offer price, GST percentage, profit percentage, etc.
- **Product Search and Modification** — Products present in the system can be searched by various attributes (product name, HSN code, system-generated reference number, brand name, etc.) and modified whenever needed. Multiple versions of the same product can be generated while keeping basic data intact.
- **Product Price Calculator** — A powerful feature to convince customers and aid salesperson decisions. It supports multiple calculation approaches:
 - Fixed Basis: Enter the offer price, and the system calculates profit and discount (amount and percentage).
 - Profit Basis: Enter the profit percentage, and the system calculates the discount and offer price.
 - Discount Basis: Enter the discount percentage, and the system calculates profit and offer price.
 - The system also automatically validates loss constraints.
- **Gather Stock** — Enables rapid entry and tracking of new inventory stock.

- **Create Customer** — Stores crucial customer details including name, phone number, email, address, and GST number.
- **Search and Modify Customer Record** — Search existing customers by name, phone number, or GSTIN and update their records dynamically. Includes an Audit Customer Transaction feature to see the total amount a customer has transacted, helping sales personnel build trust and reliability.
- **Generate and Download Quote** — Generate professional quotations to provide approximate estimates for products. Quotes can be downloaded directly as PDFs and easily searched later when customers return to make a purchase.
- **Raise Invoice** — Enables professional GST invoice generation by capturing product details, buyer details, payment methods, delivery info, and more.
- **Invoice Calculator** — Automatically computes offer prices using various bases, calculating product-wise totals, final invoice amounts, and dues.
- **Search and Modify Invoice** — Allows tracking and updating invoices with paid amounts if a customer chooses to pay later.
- **Download & Mail Invoice** — Generates colored, professional PDFs with the organization's details and logo (Customer Copy, Receive Copy, and Owner Copy). The system is also capable of automatically emailing the 'Customer Copy' directly to the buyer's email address.
- **Comprehensive Reporting** — Extract data easily in CSV format (compatible with MS Excel):
 - Stock Movement Report: Tracks inventory inflow/outflow within date ranges.
 - GST Report: Details GST amounts and percentages collected per transaction.
 - Tax Report: Extracts profit data per transaction to make year-end tax filing seamless.
 - Customer Due Report: Lists all customers with outstanding balances.
 - Current Stock Report: Provides real-time view of available inventory.

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